

B B C STUDIOS

2025 COMMERCIAL MEDIA KIT



A Dominant Global Media Powerhouse

With the highest awareness amongst global news brands⁴

450M

people reached weekly across 200 countries and territories¹

 $\underset{\text{Weekly TV viewers}^{1}}{237M}$

177M
Weekly Digital Users
BBC.com is the largest news website in the world

Avg. Monthly Video Views on YouTube² 341M
Users access BBC through social media each month

41M

Monthly podcast downloads⁵



The most trusted news organization in the US, delivering stories of global significance around the world¹



BBC.COM

PODCASTS

BBC NEWS

100M

YOUTUBE

57.6M

11M

listens⁵

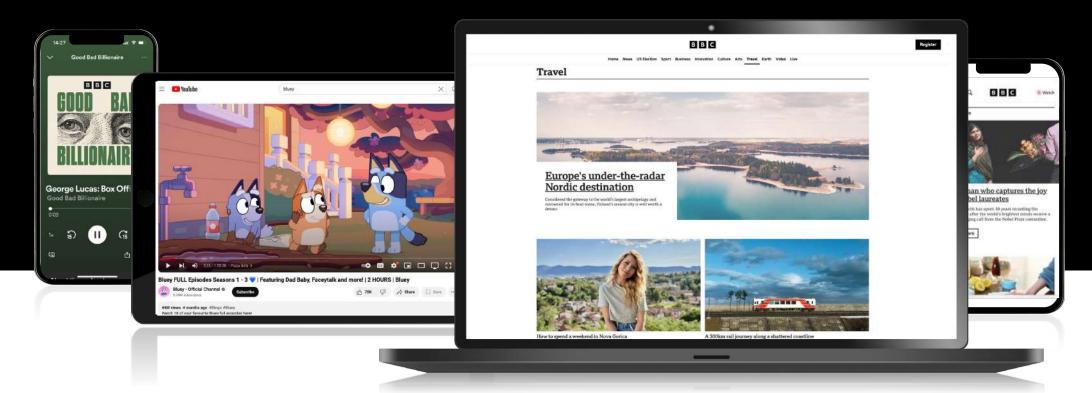
HHs where BBC News is available³ 261M

Avg. Monthly YouTube VVs⁴

UVs/MONTH² Monthly podcast



BBC brings stories of global significance to Canadian audiences on every platform, in every format, for every interest.



BBC NEWS

6.4M

Monthly unique

BBC.COM

9.3M

Monthly unique visitors

PODCASTS

2.6M

Listeners in Canada YOUTUBE

23.7M

Avg. Monthly Video Views on YouTube Canada LOCAL LANGUAGE SITES

356K

Unique vistors reached BBC World Service



WE'RE FOR

CHANGEMAKERS

BBC TRANSLATES THE WORLD INTO ACTIONABLE CONTEXT FOR THE DECISION-MAKERS, MARKET-LEADERS AND INFLUENCERS OF TODAY AND TOMORROW.

C-suites & Enterprise Leaders

Emerging
Executives &
Decision Makers

IT Decision Makers Next-Gen Thought & Opinion Leaders



BBC Solutions

Offering custom solutions across web, video, email, social, audio, events and experiences

Editorial Inventory and Sponsorships

Align brand messaging across our evergreen multi-media platform featuring solution-forward journalism, in-depth coverage and impactful storytelling. BBC's robust content library drives positive consumer perception, preference, and loyalty.

Branded Content and Custom Production

BBC StoryWorks crafts bespoke commercial content in partnership with brands, seamlessly integrating it into the BBC Studios ecosystem. Our approach not only delivers brand messaging and values with authenticity, but also captivates the BBC's diverse audience, ensuring maximum engagement and impact.

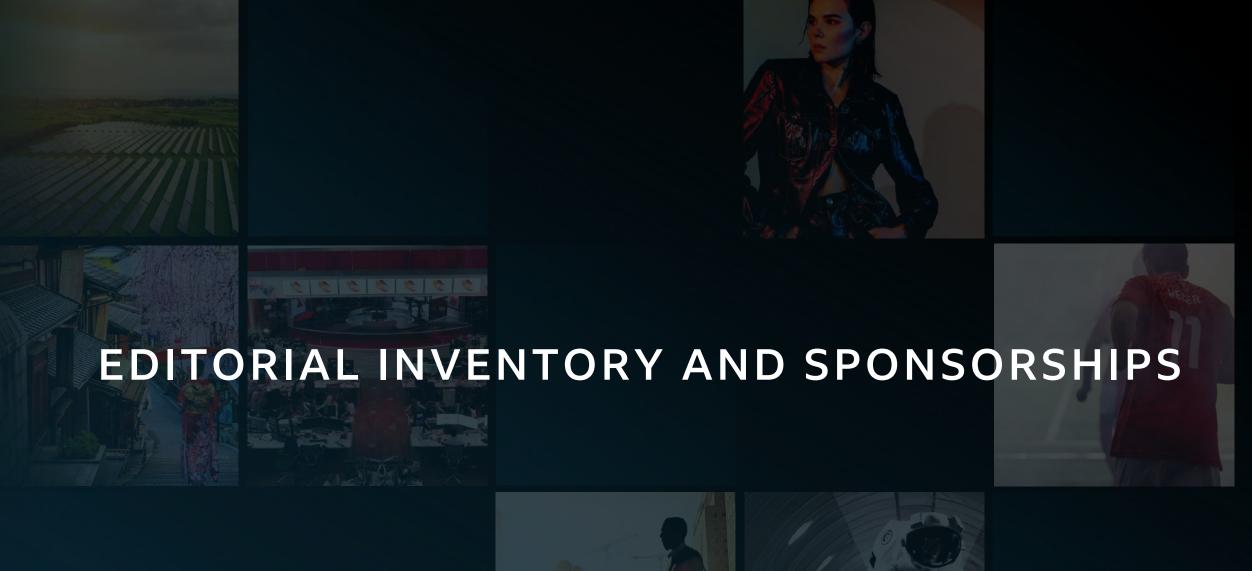
High Impact and Multi-Platform Ad Formats

Our cross-device, multiformat advertising capabilities work across direct and programmatic transactions, allowing advertisers to reach and engage users across our portfolio of award-winning and trusted journalism and content.

Bespoke Targeting and Measurement Solutions

BBC Studios offers rich data to support successful campaigns as a standard with every brand partnership. Our proprietary research tools deliver powerful consumer insights that consistently demonstrate positive brand lift and engagement.







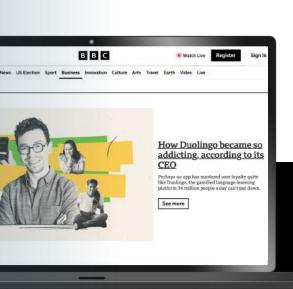
BBC STUDIOS

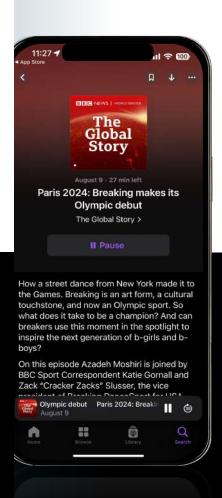
BBC EDITORIAL

SERIES

PODCASTS

NEWSLETTERS











Purpose-Led Stories for Every Passion







The BBC delivers trusted news and diverse programming that informs, entertains, and connects a global audience.









BBC STUDIOS

BBC Editorial | Series Highlights



CULTURE
INFLUENTIAL WITH KATTY KAY



TRAVEL
THE SPECIALIST



TRAVEL WOLRD'S TABLE



EARTHFUTURE PLANET



BUSINESS
TECHNOLOGY OF BUSINESS



Award-winning journalism on the most significant stories, trends, innovations and interests across the world



CULTURE WATCH LIST



INNOVATION TECH DECODED



INNOVATION HEALTH DECODED



INNOVATION AI VS. THE MIND



BUSINESS
BUSINESS TODAY:
OPENING BELL

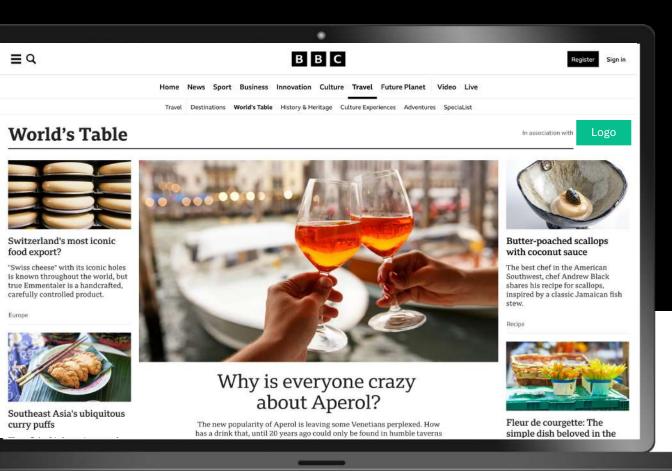


BUSINESSEXECUTIVE LOUNGE



BBC Editorial | Series Sponsorship

Align your brand with trusted content to leverage and foster connections with engaged audiences



SPONSORSHIP*

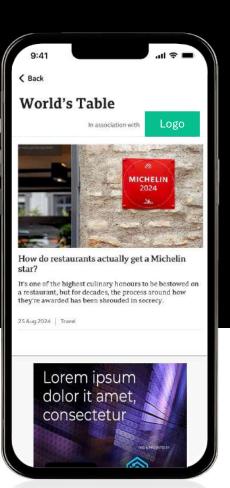
Sponsorship is inclusive of your logo brought to you "In association with..." and 100% SOV of the ad slots available on the landing page and/or content. Sponsorship labelling can run across Pillar and Sub-Section Index pages.

Dimensions: 100 x 50px | Web, App

Available as Sponsorship on Desktop, Tablet, Mobile Web and App

Transactable via Direct IO

*Subject to compliance approval





BBC Editorial | Podcasts

MONTHLY DOWNLOADS

44M+

TOP 20

U.S. PODCAST NETWORK

200M

DOWNLOADS YTD

BBC is the largest audio content producer in the world **NEWS & INVESTIGATIONS**









87.6M DLs*

BUSINESS & FINANCE







5.3M DLs*

SPORT







5.4M DLs*

SOCIETY & CULTURE







6M DLs*

SCIENCE & INNOVATION







3M DLs*

STUDIOS
STUBISG
STUDIOS

BBC Editorial | Podcasts Sponsorship

Leverage the intimate and immersive nature of audio to engage listeners and build strong brand connections

STANDARD

:15s-:60s podcast ads are dynamically served in pre, mid and post roll positions

SPONSORSHIP

Brief intro ("This BBC podcast is sponsored by" or "This [insert show name] podcast is sponsored by") followed by :30s-:60s pre and post roll spots

BRANDED

1-2 minute segments produced by BBC StoryWorks, dynamically served in ad breaks on select BBC podcasts

CUSTOM

BBC StoryWorks will partner with your brand to develop and deliver unique audio content

Audio Ad Specs

Available on all platforms where podcasts are accessible

Transactable via Direct IO and PG (Standard Audio Ads Only)





BBC Editorial | Newsletters

TECH DECODED

BI-WEEKLY



A dedicated space for all the biggest developments in technology, with exclusive reports and analysis from the tech hubs of the world

ROYAL WATCH

WEEKLY



The full story on the Royal Family topped off with extra details on the biggest royal stories of the week

FOOTBALL EXTRA

A daily analyses / predictions of all football matches from the Premier League, plus answers to all fan questions

NEWS BRIEFING



Bitesize summaries and expert reporting from correspondents at the scene with uplifting features to round out the day's news

THE ESSENTIAL LIST WEEKLY



A hand-picked round-up of the smartest features, most insightful analysis and can't-miss video clips from BBC.com

10M+

OPENED EMAILS EVERY MONTH

1,000,000+

SUBSCRIBERS

51%

OPEN RATE
(39% HIGHER THAN INDUSTRY AVERAGE)

FUTURE EARTH WEEKLY



BBC's guide to honest conversations and hopeful developments about climate change and sustainability

US POLITICS UNSPUN WEEKLY



Calm, measured reporting and insightful analysis that cuts through the noise - that's what our US Politics Unspun newsletter offers

IN HISTORY WEEKLY



A curated view of the moments that changed the course of history

HEALTH FIX WEEKLY



This newsletter delivers mythbusting health insights and tips rooted in the scientific research that you can actually trust.

WORLD OF BUSINESS WEEKLY



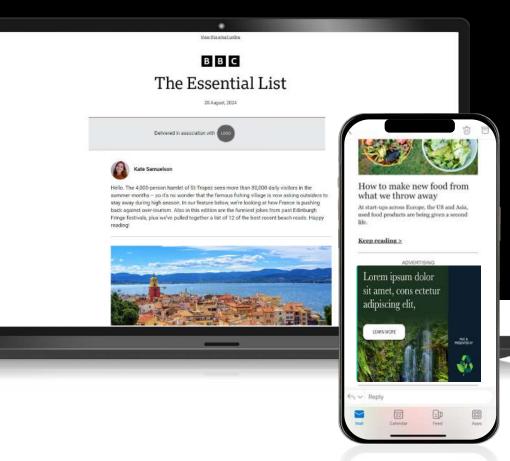
Stay on top of the global business picture with the most consequential stories - from the boardroom and beyond

BBC

STUDIOS

BBC Editorial | Newsletter Sponsorship

Drive meaningful engagement with ads delivered directly to your inbox



LOGO

Align your brand with content that resonates, reaching a highly loyal and engaged audience across the latest in news, business, culture, and sport. Your logo will appear above the fold, alongside "Delivered in association with" messaging.

Specs: <u>100 x 50px</u>

Available as sponsorship only on all platforms

Transactable via Direct IO

MPU

Spark a connection with readers by amplifying your brand messaging through this versatile format. Our newsletters support two ad slots for this unit, both below the fold.

Specs: 300 x 250px

Available as sponsorship or rotational on all platforms

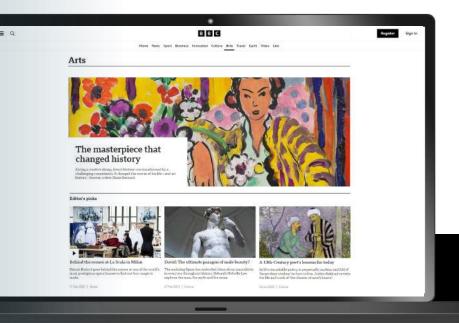
Transactable via Direct IO and PG/PD (non-sponsorship)





BBC STUDIOS

DISPLAY



VIDEO

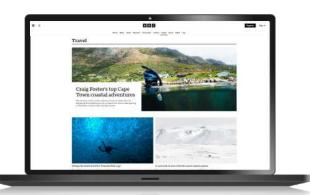




DISPLAY













BBC High-Impact Media | Display

Innovative and impactful ad formats designed for maximum engagement



DOCTOR WHO

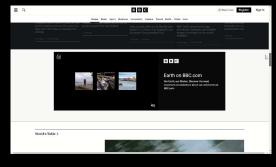
1024 x 400 Specs

VIDEO SCROLLER (DESKTOP & TABLET WEB)



1024 x 400 Specs

VIDEO BANNER (DESKTOP & TABLET WEB)



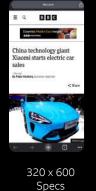
1024 x 400 Specs

TIMES SQUARE (DESKTOP ONLY)



Edge-to-Edge x 450 Specs

INTERSCROLLER (MOBILE WEB ONLY)



INTERSTITIAL

(DESKTOP, TABLET & MOBILE WEB)

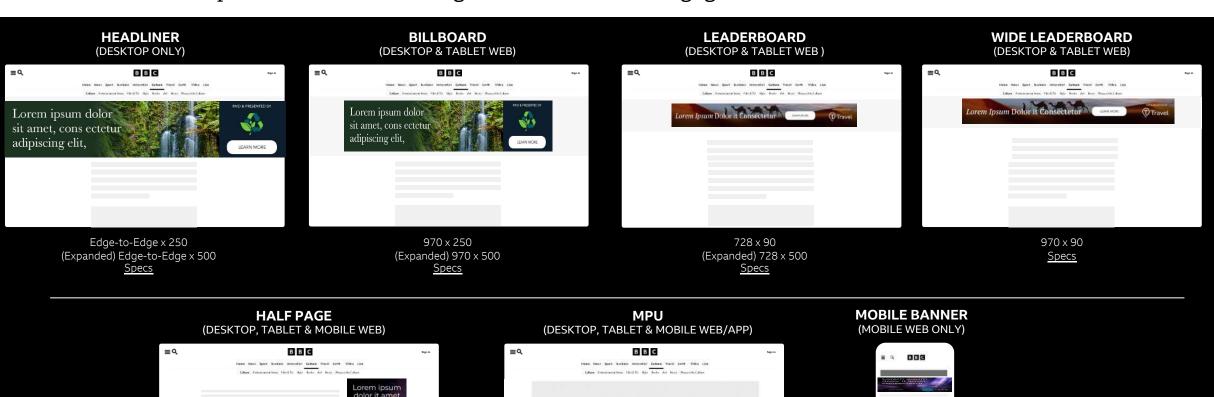


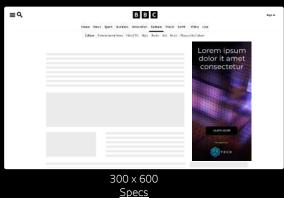
(Mobile Portrait) 320 x 480 (Tablet Portrait) 768 x 1024 <u>Specs</u>



BBC High-Impact Media | Display

Innovative and impactful ad formats designed for maximum engagement







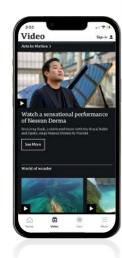






VIDEO



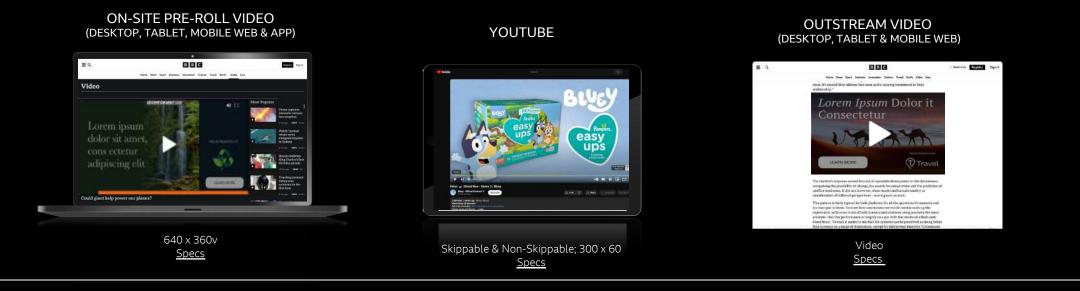






BBC High-Impact Media | Video

Expand reach with video distribution across platforms to engage a connected, global audience



FAST (TV)



LINEAR (TV)









BBC PROGRAMMATIC OPPORTUNITIES

e Games. Breaking is an art form, a cultural uchstone, and now an Olympic sport. So hat does it take to be a champion? And can sakers use this moment in the spotlight to ipire the next generation of b-girls and bys?

IC Sport Correspondent Katie Gornall and ick "Cracker Zacks" Slusser, the vice







BBC Programmatic | U.S. Opportunities

DEAL TYPES + CAPABILITIES

Mirrors Direct IO Capabilities, Guaranteed Inventory, Fixed Price, and Scale

PROGRAMMATIC GUARANTEED

- Managed Service: 1st Tier Priority, Optimization Recommendations, Reporting Updates, Wrap Reports, Brand studies
- 100% SOV Takeovers, Editorial Sponsorships, Syndicated Content
- Newsletters, YouTube, Podcast, Outstream Video
- 1st Party Audience Targeting, 2nd party Experian declared data, Contextual, Section Targeting, Custom Ad Units



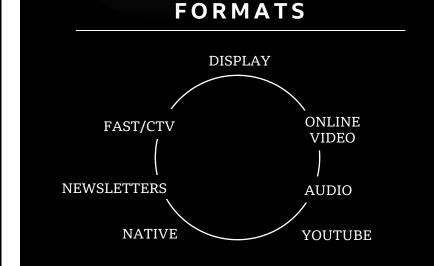
- Fixed Price, Non-Guaranteed, 2nd Tier Priority
- 1P Audience Targeting, 2nd party Experian declared data, Contextual, Section Targeting, Brand Safety
- Full delivery transparency, Optimization recommendations & Reporting Updates



- Non-Guaranteed, Floor Pricing
- Semi-Transparent delivery
- Contextual, Section Targeting, Brand Safety







Source: IGI Ipsos Global Influentials 2024, A18+, U.S., Total Brand Footprint/Past 30 Days; Piano Analytics, U.S., Monthly Avg. Q1 2025; YouTube Analytics, U.S., Q1 2025; Acast, U.S., May 2024

BBC Programmatic | Ad Tech Platforms

BBC works with the leading ad tech platforms to deliver seamless programmatic partnerships.

DISPLAY SSPS













VIDEO SSPS















NATIVE SSPS



AUDIO PARTNER



BRANDED CONTENT & CUSTOM PRODUCTION



Take Your Story Further

BBC StoryWorks is our award-winning, global branded (commercial) content studio. Building on our century-long pedigree as the world's most trusted storytellers, we work with brands to create beautifully crafted stories that move and inspire curious minds, across platforms and across the globe.

Through our uniquely global perspective and distinct human-centric lens, we bring the world to our audience and your brand to the world.

BRANDS FEATURED IN BBC STORYWORKS FILMS EXPERIENCE ON AVERAGE

100% LIFT

Top-of-Mind Awareness 60% LIFT

Perception of Trustworthiness 100% LIFT

In Brand Sentiment 56% LIFT

In Purchase Intent

OUR CONTENT AND BRAND ENTERTAINMENT IS PROVEN TO CHANGE PERSPECTIVES ACROSS INDUSTRIES, BECAUSE STORY WORKS.



AGENCY OF THE YEAR



B B C StoryWorks

A full-service creative studio delivering end-to-end content and production services







TAILORED CREATIVE STRATEGY DEVELOPMENT

We collaborate directly with our client partners to translate their messages into unmissable stories.

CUSTOM CONTENT AND PRODUCT PRODUCTION

BBC StoryWorks has a pedigree of excellence with world-class production studios on every continent - no story is too far away to be captured and shared

- Bespoke ad and social creative
- Digital branded articles, audio, and content hubs
- Documentary-style brand films
- Brand Events, experiences, and more

ON- AND OFF-PLATFORM GLOBAL DISTRIBUTION

There is no better partner than BBC StoryWorks to engage the B2B and B2C audiences your brand seeks.

Leverage BBC's vast O&O family of channels inclusive of:

- YouTube
- Social Media Platforms (LinkedIn, Meta, etc.)
- BBC News and Linear Distribution
- BBC.com O&O



Branded Content Distribution

Amplify reach and drive engagement to your content with branded promotional units

STORYWORKS PROMOTIONAL UNITS

A high impact format designed to promote branded StoryWorks content. Containing two CTAs, this format can be served out of any mid slot on Index & Article pages across the site and app.

Specs: Web, App

Available via Direct IO and included with all Branded Content | Standard on Desktop, Tablet, Mobile Web, and App

Plans have been submitted for a battery storage facility which could power up to 162,000 homes.

Net Zero Seventeen Ltd wants to create the facility on agricultural landin Aspatria.

It has applied to Cumberland Council for permission to build the site on fields at West Form, West Street, off the A596.

Those belind the plans each the project would "support the more towards a low carbon energy network", as it would help release electricity at periods of high demand and store it at times when it is not needed.

try bridging nomadic ith modernity



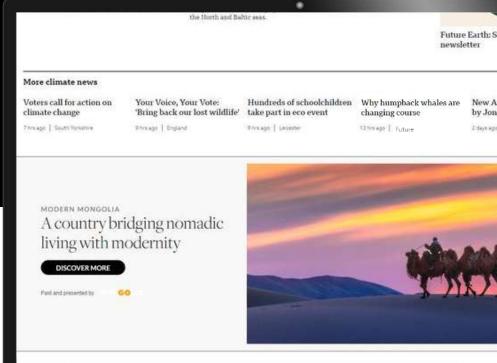
Net Zero Seventeen said the proposed development would store enough electricity to power about 161,897 homes for two hours.

The 7.4-hectate (18.3-acre) site would be operational for 40 years, after which time it would be decommissioned and equipment removed from the land.

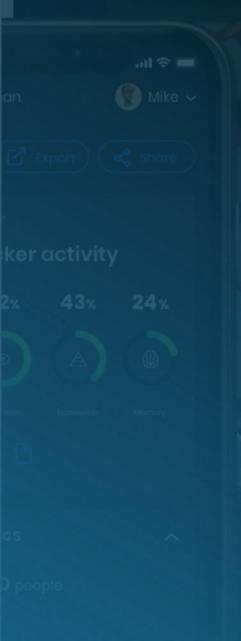
Demand

The company said schemes relevant to the one it was proposing had already b









BESPOKE TARGETING & MEASUREMENT SOLUTIONS



Audience Addressability

Bespoke Targeting Solutions

BBC leverages privacy-safe data to reach and engage with quality audiences

1st Party Behavioral

Edge computing allows us to collect and target against user behavior and contextual signals on our site to reach audiences at scale

Demographic

Access thousands of cookieless traits and fully customizable segmentation capabilities to deliver ads with accuracy

Brand Safety & Suitability

We rely on market leading tools to ensure your ads only appear in environments that are relevant and aligned with your brand values



BBC Studios Measurement

Tailored, proprietary measurement solutions provide actionable audience intelligence to move the needle

for our partners' business goals and needs



BRAND LIFT STUDY (BLS)/ ADSCORE

AdScore is a global online study that is designed to measure the effectiveness of advertising campaigns on the BBC. Built on an exposed vs. control methodology, AdScore delivers tailored campaign reporting on critical brand metrics across ad and message recall, brand familiarity, consideration, positivity, image/association and recommendation.



SCIENCE OF ENGAGEMENT

Science of Engagement (SoE) is a bespoke measurement tool developed by BBC StoryWorks. It uses AI-enhanced facial recognition technology to give you powerful insights into the emotional journey experienced by the viewer and carry out implicit association tests to analyze the extent to which your content changed perceptions of your organization.



BBC Studios Thought Leadership

Understanding key trends & audiences in service diving deeper to challenge industry conventions







THE B2B WEB OF INFLUENCE

Business Decision Makers make up a key audience for the BBC's advertising partners. Our global qualitative and quantitative research amongst BDMs across different markets and sectors uncovered an intricate web. By unpacking the key threads, the BBC was able to see who and what are influencing this group.

THE NEW EXEC MINDSET

By interviewing 800 Business Decision Makers cross 10 countries our global online survey helped the BBC understand the challenges the global audience of C-Suite leaders are facing what is their mindset and how should this translate into advertising and branded content.

GEN Z THOUGHT LEADERSHIP

Aiming to find out what makes Gen Z tick; their relationship with brands and with media brands, the BBC surveyed 12 global markets and people aged between 18 and 24. A key part of the qualitative research was seeing how Gen Z differs from with other cohorts, including Millennials and older generations.



BBC Studios Ad Sales United States Contacts

US EAST COAST

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US WEST COAST

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US CENTRAL & MIDWEST

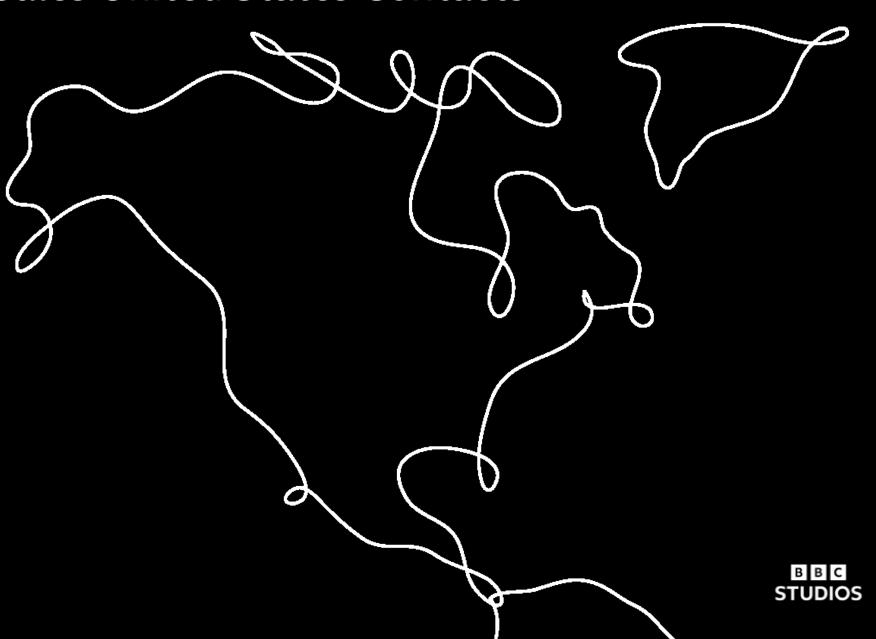
Jacqueline Greichen

Jacqueline.Greichen@bbc.com

US PROGRAMMATIC

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Elias.Adepoju@bbc.com

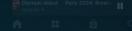


BBC Studios Ad Sales Canada Contacts

VP of AD SALES ACCOUNT EXECUTIVE - PROGRAMMATIC Christina Galonska Alina Malik Christine.Galonska@bbc.com Alina.Malik@bbc.com 416-996-5469 416-371-1551 **SENIOR ACCOUNT EXECTUTIVE Becky Kennedy** Becky.Kennedy@bbc.com 416-454-3599 ВВС **STUDIOS**



PRODUCT SLIDE APPENDIX

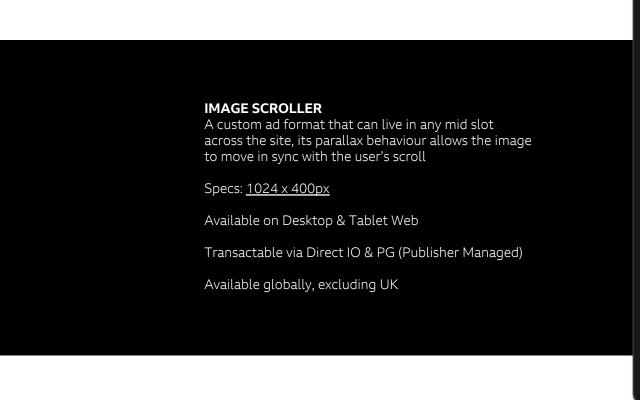


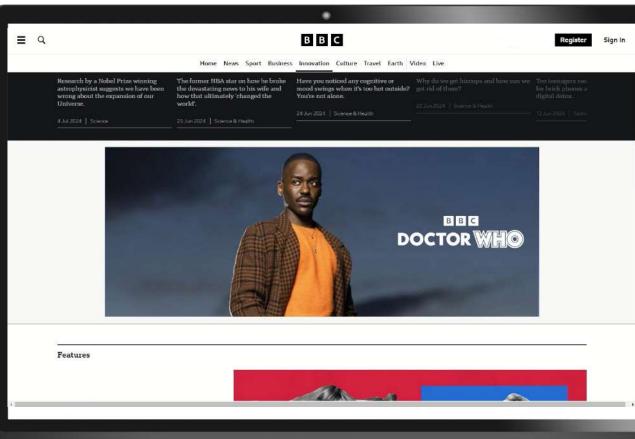




BBC Display Suite | Image Scroller

Captivate users with dynamic visuals though an immersive scrolling experience

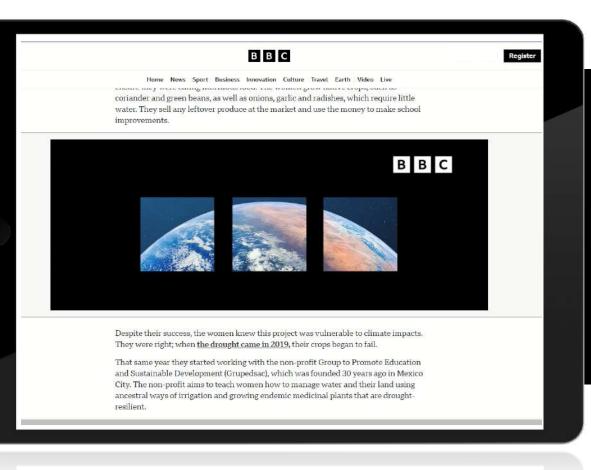






BBC Display Suite | Video Scroller

Enhance the power of video storytelling with dynamic scrolling functionality



VIDEO SCROLLER

A custom ad format for video, the Video Scroller can live in any mid slot across the site. Its parallax behavior allows the video to move in sync with the user's scroll. Video autoplays and loops once it ends.

Specs: <u>1024 x 400px</u>

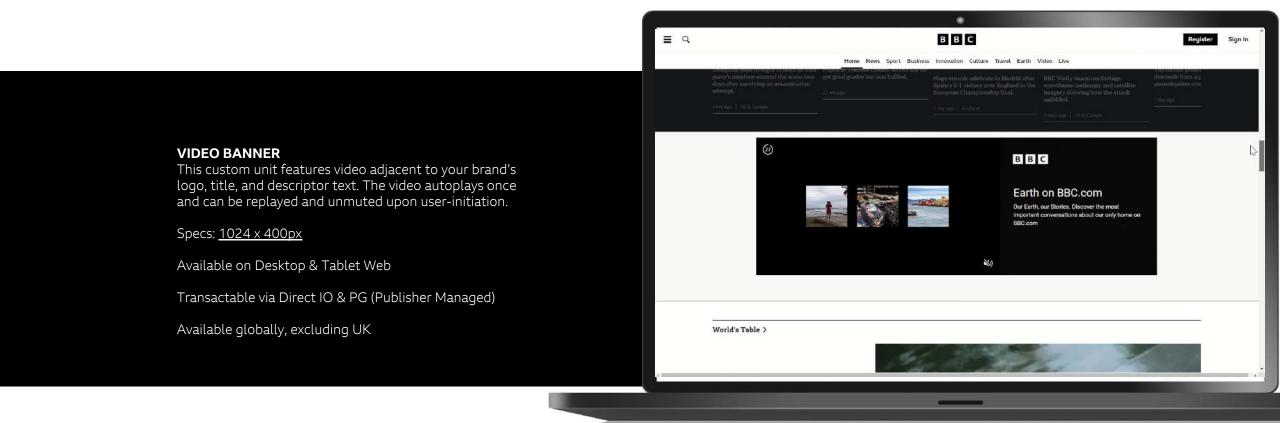
Available on Desktop & Tablet Web

Transactable via Direct IO and PG (Publisher Managed)



BBC Display Suite | Video Banner

Maximize the benefits of both video and banner ads in one cohesive and integrated format





BBC Display Suite | Times Square

Command focus with the bold and powerful design of the Times Square format

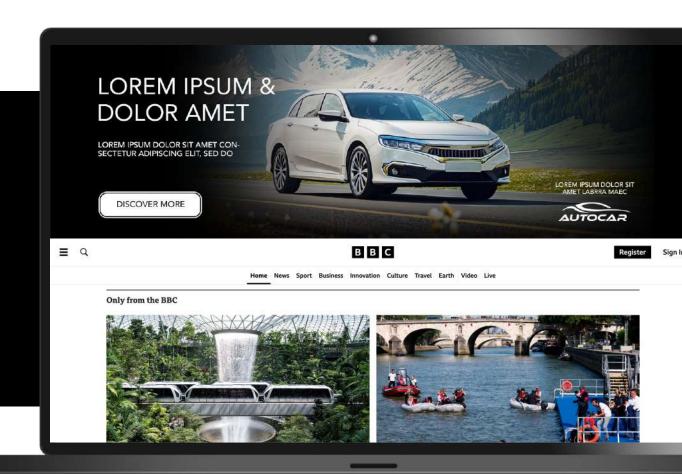
TIMES SQUARE

A unique ad experience showcasing your brand's messaging within our largest canvas. Available above the navigation bar on the Homepage and immediately below the navigation bar on certain index pages.

Specs: <u>Edge-to-edge x 450px</u>

Available on Desktop Index Pages (Takeover & Sponsorship only) Not available on News, Sport, Video or Live pages

Transactable via Direct IO only





BBC Display Suite | Interscroller & Interstitial

Break through to users as they consume content on their mobile devices



INTERSCROLLER

This large, responsive mobile ad is available across article pages and features a layered scroll effect

Specs: 320 x 600px

Available on Mobile Web only

Transactable via Direct IO & PG (Publisher Managed)

Available globally, excluding UK



INTERSTITIAL

This responsive, full-screen ad covers the interface of a user's mobile or tablet web screen. When the ad appears, the user can click through or exit and return to the content.

Specs: 320 x 480px (Mobile), 768 x 1024 (Tablet)

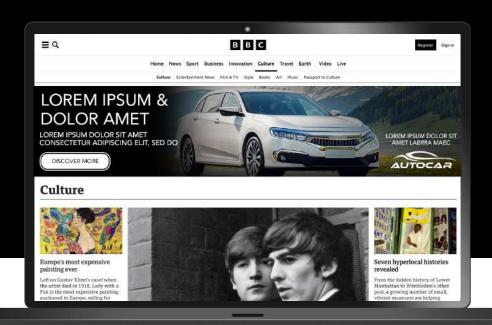
Available on Desktop, Mobile & Tablet Web

Transactable via Direct IO & PG (publisher managed)



BBC Display Suite | Headliner

Generate awareness across premium inventory with our custom-built, responsive Headliner units



HEADLINER

Served in the top slot, this responsive format spans edge-to-edge below the navigation bar

Specs: Edge-to-edge x 250px

Available on Desktop

Transactable via Direct IO & PG (Publisher Managed)

Available globally, excluding UK



EXPANDED HEADLINER

A larger version of the Headliner unit, this responsive, edge-toedge format is designed to expand upon user-initiation

Specs: <u>Edge-to-edge x 250px</u>

(Edge-to-edge x 500px when expanded)

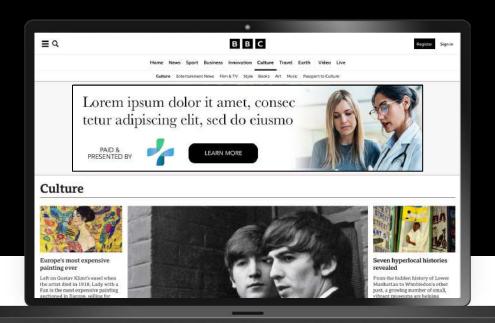
Available on Desktop

Transactable via Direct IO only



BBC Display Suite | Billboard

Drive impact and visibility with standard and custom Billboard executions



BILLBOARD

This standard IAB unit can serve from any top or mid slot across the site

Specs: 970 x 250px

Available on Desktop & Tablet Web

Transactable via Direct IO, PG, PD/PA & OA

Available globally, excluding UK



EXPANDED BILLBOARD

This custom ad format serves from any top slot across the site and expands upon user-initiation

Specs: <u>970 x 250px</u>

(970 x 500px when expanded)

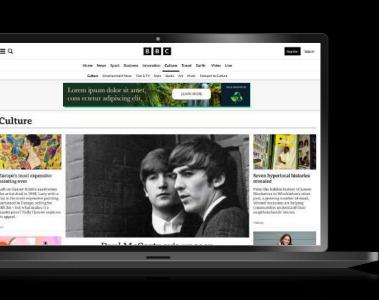
Available on Desktop & Tablet Web

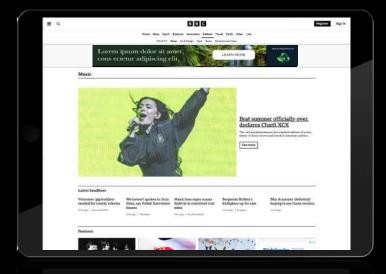
Transactable via Direct IO & PG (Publisher Managed)



BBC Display Suite | Leaderboard

Showcase brand messaging with our variety of wide banner formats







LEADERBOARD

This standard IAB unit can serve from any top or mid slot across the site

Specs: <u>728 x 90px</u>

Available on Desktop & Tablet Web

Transactable via Direct IO, PG, PD/PA & OA

Available globally, excluding UK

EXPANDED LEADERBOARD

A larger, custom version of the leaderboard unit can serve from any top slot across the site

Specs: <u>728 x 90px</u>

(728 x 500px when expanded)

Available on Desktop & Tablet Web

Transactable via Direct IO & PG (Publisher Managed)

Available globally, excluding UK

WIDE LEADERBOARD

This wider, standard IAB unit can serve from any top or mid slot across the site

Specs: <u>970 x 90px</u>

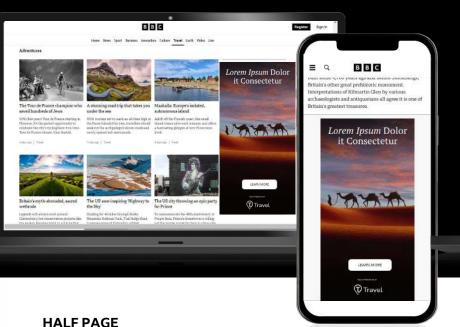
Available on Desktop & Tablet Web

Transactable via Direct IO, PG, PD/PA & OA



BBC Display Suite | Half Page & MPU

Amplify messaging across devices with versatile, mobile-friendly ad formats



MPU

This standard IAB format is available across all pages and devices, including app

Specs: <u>300 x 250px</u>

Available on Desktop, Tablet & Mobile Web/App

Transactable via Direct IO, PG, PD/PA & OA

Available globally, excluding UK

MOBILE BANNER

Delivered in the top slot, this standard ad format serves across the entire mobile site

The US South's coolest college town

ВВС

Culture & Experiences

Specs: 300 x 50px

Available on Mobile Web

Transactable via Direct IO, PG, PD/PA & OA (excluding Homepage on OA)

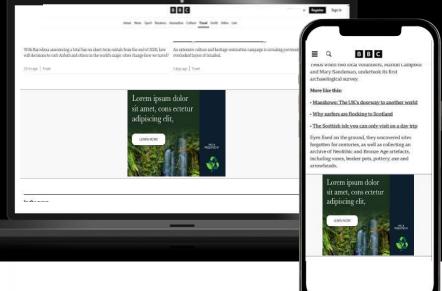
Available globally, excluding UK **STUDIOS**

This standard IAB format is available on all pages and supports both static and animated creative

Specs: 300 x 600px

Available on Desktop, Tablet Web & Mobile Web

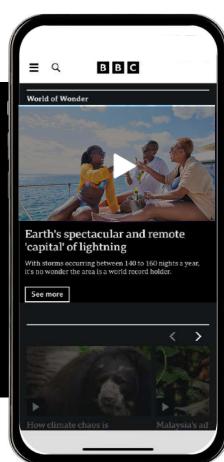
Transactable via Direct IO, PG, PD/PA & OA



BBC Video Suite | On-Site Pre-Roll

Capture attention as users engage with our distinctive and impactful video storytelling







BBC Video Suite | YouTube

Tap into a diverse audience across BBC's premium Entertainment, News, and Family content

PRE-ROLL

Target skippable and non-skippable pre-roll ads to BBC's vast catalog of YouTube channels

Specs: Skippable and non-skippable

Available on Desktop, Tablet, Mobile and CTV

Transactable via Direct IO & PG (Publisher Managed)

YOUTUBE COMPANION BANNERS

Align display messaging alongside your pre-roll content for increased exposure

Specs: <u>300 x 60px</u>

Available on Desktop Only

Transactable via Direct IO & PG (Publisher Managed)





BBC Video Suite | Outstream

Deliver a viewable experience for your video content in-line with our powerful journalism

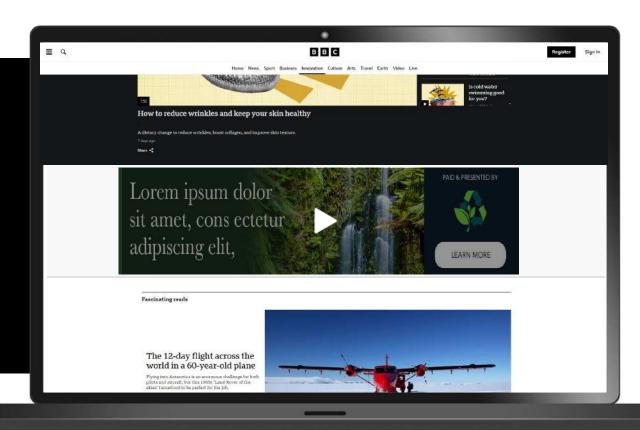
OUTSTREAM

This responsive format appears on desktop, tablet and mobile web below the fold and between content on article pages. It only plays or animates when it comes into view and pauses when it is less than 50% in view.

Specs: Video

Available on Desktop, Tablet & Mobile Web

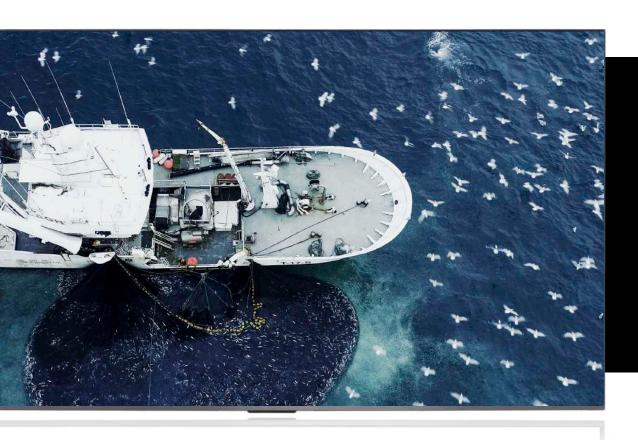
Transactable via Direct IO or OA only





BBC Video Suite | FAST

Leverage BBC's 24/7 news content to reach an expanded audience with FAST



BBC NEWS FAST

The BBC News channel is available in the US across a variety of FAST distribution partners. The NAM linear feed is mirrored on FAST and ad insertion supports video creative up to :90s.

Specs: Video

Transactable via Direct IO only

U.S. only



BBC Studios FAST Channels

Off-Platform

Access a dozen mixed genre/single channels in the US & EMEA that contain between 10-14 mins per hour of scheduled ad breaks

Tap into partners such as Samsung TV+, Pluto, Roku, Plex, Vizio, Local Now & others to reach audiences. Wurl & Amagi deliver content through their tech stack to partners. Our platform ensures seamless delivery across our portfolio of premium channels, trusted platforms partners and highly engaged audiences

Specs: Video

Transactable via Direct, PG & Preferred deals, only available to US viewers

PRICING: CPM

Minimum Spend: \$25K



























BBC NEWS FAST

Off-Platform

Harness our 24/7 live news coverage to reach an expanded audience in the US with FAST

The BBC News channel is available in the US across a variety of FAST distribution partners. The NAM linear feed is mirrored on FAST and ad insertion supports video creative up to :90s.

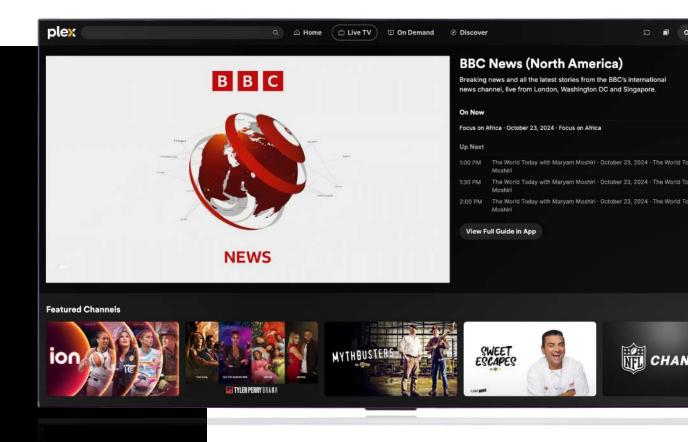
Specs: Video

Transactable via Direct IO only in the US

PRICING: CPM

Minimum Spend: \$25K

U.S. only





BBC Video Suite | Linear

Garner awareness and exposure through a wide array of broadcast opportunities available globally on BBC News TV

Linear

Accessible in over 200 countries and territories, BBC News offers a broad range of trusted and high-quality current affairs, sport and lifestyle programming. Ad opportunities on the News channel include Commercial, Sponsorship, Adjacency, Vignette, and Promotion.

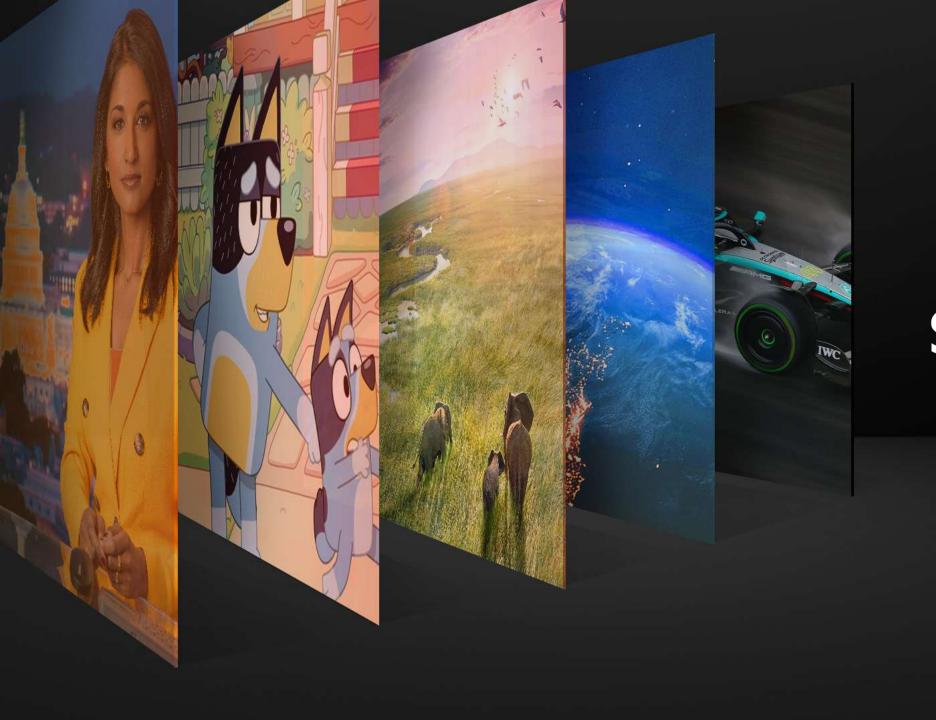
Specs: Linear

Transactable via Direct IO only

Available globally, except UK and Canada







B B C STUDIOS

2025 COMMERCIAL MEDIA KIT